



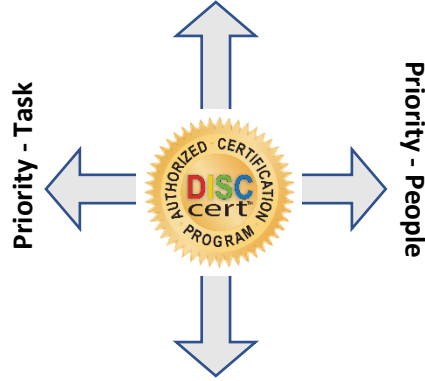






Understanding Combination Styles

<p style="text-align: center;">Dominant</p>  <p>Decisive Power Driven</p> <p>Pace: Expedient, Assertive Priority: Quick Problem Solver Strengths: Pioneering, Goal Oriented Fears: Losing Pressure: Authoritative Motivators: Results, Control</p>	<p style="text-align: center;">Persuasive</p>  <p>Self-motivated Independent Enthusiastic self-confident</p> <p>Pace: Assertive & Spontaneous Priority: Problem Solver & Motivating Strengths: Pioneering & Motivating Fears: Losing & Sarcastic Pressure: Authoritative & Sarcastic Motivators: Results & Recognition</p>	<p style="text-align: center;">Influence</p>  <p>Outgoing Persuasive Optimistic</p> <p>Pace: Spontaneous Priority: People Interaction Strengths: Motivating, Persuading Fears: Loss of Respect Pressure: Sarcastic Motivators: Recognition</p>
<p style="text-align: center;">Controlled</p>  <p>Efficient, Analytical Organized</p> <p>Pace: Expedient & Detailed Priority: Problem Solver & Accuracy Strengths: Pioneering & Structure Fears: Losing & Work Criticized Pressure: Authoritative & Withdrawn Motivators: Results & Quality</p>	<p style="text-align: center;">Pace - Assertive</p>  <p style="text-align: center;">Pace - Receptive</p>	<p style="text-align: center;">Open</p>  <p>Supportive Persuasive Team Player</p> <p>Pace: Optimistic & Relaxed Priority: Interacting & Relationships Strengths: Motivating & Listening Fears: Loss of Respect & Changes Pressure: Sarcastic & Submissive Motivators: Recognition & Acceptance</p>
<p style="text-align: center;">Conscientious</p>  <p>Data Analysis Precise</p> <p>Pace: Detailed Priority: Accuracy Strengths: High Standards, Structure Fears: Work Criticized Pressure: Withdrawn Motivators: Quality</p>	<p style="text-align: center;">Receptive</p>  <p>Values Data Diplomacy Structured</p> <p>Pace: Detailed & Relaxed Priority: Accuracy & Relationships Strengths: High Standards & Listening Fears: Work Criticized & Changes Pressure: Withdrawn & Submissive Motivators: Quality & Acceptance</p>	<p style="text-align: center;">Steady</p>  <p>Patient Stable Structured</p> <p>Pace: Relaxed Priority: Relationships Strengths: Listening, Teamwork Fears: Sudden Changes Pressure: Submissive Motivators: Acceptance</p>